

### Become a Reseller of Connex One

## Onboarding as a Reseller: 5 Steps to Success

Becoming an reseller for Connex One has never been easier! When referring our platform to your contacts, not only will their business benefit from our wide range of customer engagement features and services but you will be rewarded when they become on of our clients.

#### **Step 1: Introduction**



An open
conversation with
our Channel
Partner Manager

Step 2: NDA



A Non-Disclosure

Agreement is

drafted and signed

by the Reseller and

Connex One

**Step 3: Demo** 



Demo of Connex
One platform with
our Channel
Manager and a
dedicated
Solutions Architect

**Step 4: Pricing** 



Pricing and commercials overview with docu-signed agreements from both parties

#### **Step 5: Support**



Partner support
continues for
Reseller from
Connex One
Partner team

# Introducing Next-Gen Customer Engagement

Introducing a business to Connex One will greatly improve their customer engagement processes. Our CX platform enhances customer journeys, enabling businesses to develop their customer service teams, level-up their sales and synchronise the reporting and data processes between departments.

#### **Benefits of becoming a Connex One Reseller**

- Add our CCAAS model to your portfolio to increase sales and offering/portfolio
- Partner support and resource
- Marketing Support
  - Dedicated Enterprise Sales Manager
- aligned with each reseller to assist with the full sales and onboarding process
- Discounted pricing model
  - The Reseller owns the customer
- agreement and invoices directly managing your own commercials

#### **Benefits of Connex One for your Customer**

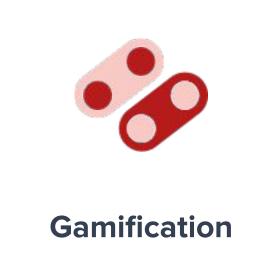
- All communication channels in one platform
- CRM and API integrations
- Increased Productivity
- Full system scalability
- Direct support from you as the reseller to maintain and grow existing relationships

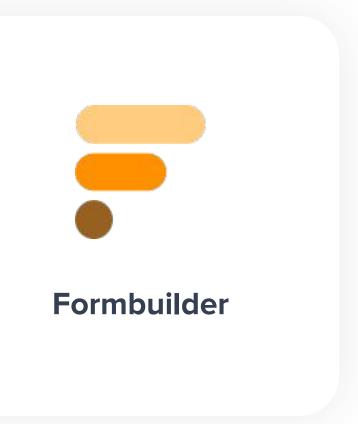
## **Built for business**

Connex One Features















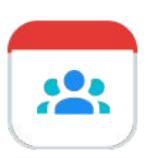


#### **Transforming Businesses**

# Benefits of Connex One

When onboarding Connex One, your contacts will see benefits across all aspects of their output, from team productivity to their bottom line.

The Connex One platform is a powerful tool that provides businesses with a deeper insight into customers than ever before; enabling their teams to supply better service and increase overall customer satisfaction.



**Reduced Attrition** 



Increase Customer
Satisfaction



**Drive Sales** 



**Boost Productivity** 



Feature-rich single sign on platform



Improve visibility



Flexible and Scalable



Reliable and Secure
Cloud technology



"Connex One, wow. It's been such a game changer and helped us so much with all our efficacies and procedures."

Jan Marais, Old Mutual



# Introduce yourself to Connex One

To join our Reseller Partner Programme or to learn more about how it works, visit: <a href="https://www.connexone.io">https://www.connexone.io</a>

Or get in touch with our Partner Manager, **Laura Keay** for a conversation on how to get involved with Connex One:



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